

Afro-Asian Insurance Services Limited was formed in 1988 and has since grown its operations to become a leading provider of reinsurance products to its expanding client base in Africa and Asia.

Afro-Asian's understanding of all our reinsurance needs gave us the utmost confidence. We have now been their clients for over 14 years

Afro-Asian is a Lloyd's Broker, authorised and regulated by the Financial Conduct Authority (FCA), is a member of British Insurance Brokers Association (BIBA) and is also a member of the London and International Insurance Brokers' Association (LIIBA). **Afro-Asian** is an International Member of the African Insurance Organization (AIO).

Afro-Asian has embarked upon a campaign to expand its client base in its traditional territories of Africa and Asia. This will be achieved by setting up a network to make client-contact and client-services more responsive, streamlined, efficient and ultimately customer-focused.



Afro-Asian has built up an exceptional reputation as an efficient and innovative provider of specialist reinsurance products for its international clients. Our services encompass virtually all classes of business. We create partnership alliances with our clients that enable us to provide cost-effective. need-based products and to help our clients improve productivity and focus on their core business.

Afro-Asian also provides the necessary technical and professional expertise and assists in setting up and managing new insurance and reinsurance operations.





At *Afro-Asian* our in-depth knowledge and understanding of the insurance markets in Africa and Asia, means that we can handle any type of reinsurance risk and address our clients' particular needs, regardless of complexity and size.

Afro-Asian provides all support services with total commitment to quality and best practices.

Afro-Asian, like no other company, was able to offer us not only incredible value for money, but also a level of service second to none



Our intimate knowledge of the socio-economic conditions in Africa and Asia, and our close contact with international insurers and reinsurers, has enabled us to provide bespoke solutions to problems peculiar to these geographical areas. In the field of reinsurance we are continually striving to provide specially designed reinsurance programmes for our insurance and reinsurance company clients.





Working in partnership with insurance companies and their major clients, and in cooperation with specialist reinsurers, we provide the most flexible and cost effective reinsurance products most suited for their operational needs.

Products & Services

- Proportional and non-proportional treaty reinsurance including Retrocession Programmes
- Facultative reinsurance
- Mega-risks reinsurance
- Specialist risk products
- Reinsurance consultancy

Afro-Asian are simply the best..!



Afro-Asian provides facultative reinsurance for a variety of commercial and industrial activities internationally, which include:



- airlines and general aviation including helicopters
- kidnap and ransom
- banks and bureaux de change
- cement works
- roads and infrastructure construction
- office blocks and shopping malls
- international events (cancellation and abandonment)
- international hotels
- mining sector
- manufacturing organisations

- ports and cargo handling terminals
- owners and operators of deep sea vessels, ferries and small craft
- power and energy projects (upstream/ downstream and onshore/offshore)
- oil and fuel importers and distributors
- oil refineries
- paper mills

Afro-Asian are also specialists in:

- political risks
- political violence, terrorism and sabotage
- personal accident for hazardous occupations
- specialised liability covers



The right people providing the right products at the right price...







Kenya

KENYAN LIAISON OFFICE Afro-Asian Insurance Services Ltd (Development Unit East & Central Africa)

linetmacharia@afroasian-insurance.com

India

AFRO-ASIAN INSURANCE & RE-INSURANCE BROKERS (India) Pvt Ltd Licensed Composite Broker jaythakker@afroasian-insurance.com

Pakistan

AFRO-ASIAN INSURANCE BROKERS (Pvt) Ltd Pakistan Licensed Broker

Zimbabwe

AFRO-ASIAN REINSURANCE BROKERS (Pvt) Ltd, Zimbabwe (Southern Africa Development Unit) agripahmarangwanda

@afroasian-insurance.com



The Broking Team



Udai R. Patel Managing Director



Vinita Lotlikar
Executive
Director



Timothy Wilson Non-Executive Director



Paul Ramushu Senior Broker & Facultative Team leader



Haythem Dachraoui Senior Broker (North & Francophone Africa)



Ryan Phillips Senior Broker (Lloyd's & London Markets)



Rishi Thapar Reinsurance Broker



Alex Muriuki Reinsurance Broker



Benedict Akumu Reinsurance Broker



Antony Thagichu Reinsurance Broker



Linet MachariaBusiness Development
Dir. (East Africa Region)



Maxi Miranda Director (Back Office Administration)



Megha Rana Manager & Broker Support



The Specialist Products Team



Paul Ramushu
PRODUCT SPECIALISATION: Aviation; Construction;
Political Violence & Terrorism; K&R;
Property & Casualty.
CONTACT:
paulramushu@afroasian-insurance.com



Ryan Phillips
PRODUCT SPECIALISATION: Treaty & Excess
of Loss Reinsurance; Warranty; K&R;
Event Cancellation.
CONTACT:
ryanphillips@afroasian-insurance.com



Linet Macharia

PRODUCT SPECIALISATION:

Life & Health Reinsurance

CONTACT:

linetmacharia@afroasian-insurance.com



Haythem Dachraoui
PRODUCT SPECIALISATION:
Energy & Power Risks; Aviation;
Marine Hull & Cargo
CONTACT:
haythemdachraoui@afroasian-insurance.com



Rishi Thapar
PRODUCT SPECIALISATION: Financial Lines;
Political Violence & Terrorism; Aviation;
Marine Hull & Machinery; Liability.
CONTACT:
rishithapar@afroasian-insurance.com



Benedict Akumu
PRODUCT SPECIALISATION:
Energy; Engineering; Aviation; Liability.
CONTACT:
benedictakumu@afroasian-insurance.com



Alex Muriuki
PRODUCT SPECIALISATION:
Aviation; Trade Credit & Political Risks;
Political Violence & Terrorism.
CONTACT:
alexmuriuki@afroasian-insurance.com



Antony Thagichu
PRODUCT SPECIALISATION:
Reinsurance Treaty Technician
CONTACT:
antonythagichu@afroasian-insurance.com



Broker at LLOYD'S

About Lloyd's

Lloyd's is the world's leading specialist insurance and reinsurance market.

The Lloyd's platform provides:

- access to specialist products through its unique broker network
- international licenses and brand reputation in 74 territories throughout the world
- additional reassurance to policy holders through its consistently strong security ratings (A.M. Best A Excellent and Standard & Poor's A Strong).



Afro-Asian has established key relationships with underwriters in Lloyd's on Special Risks and Mega-Risks which require the unique experience and large capacity offered by them. Afro-Asian is also seen by managing agents interested in developing their book of Afro-Asian business, as a trusted source of market information.

Afro-Asian places energy, terrorism and political violence, special liability, marine and aviation risks into Lloyd's of London.



